## Provincial and Municipal Support Policies of Modern Services

#### 1. Finance

### (1) Attracting financial institutions to settle in Haikou

Туре	Eligibility Requirement	Reward Amount
	The paid-in registered capital is more than 100 million yuan (inclusive), and less than 200 million yuan.	A reward of 5 million yuan will be given.
	The paid-in registered capital is more than 200 million yuan (inclusive), and less than 500 million yuan.	A reward of 8 million yuan will be given.
Barranda	The paid-in registered capital is more than 500 million yuan (inclusive), and less than 1 billion yuan.	A reward of 10 million yuan will be given.
Rewards for financial institutions	The paid-in registered capital is more than 1 billion yuan (inclusive), and less than 2 billion yuan.	A reward of 15 million yuan will be given.
with a separate legal	The paid-in registered capital is more than 2 billion yuan (inclusive), and less than 3 billion yuan (inclusive).	A reward of 20 million yuan will be given.
personality Newly registered (relocated) financial	The paid-in registered capital is more than 3 billion yuan.	For each increase by 100 million yuan, an additional reward of 1 million yuan will be given, with the maximum reward amount not exceeding 60 million yuan.
institutions with a separate legal personality	If an enterprise has enjoyed the preferential income tax policies of Hainan Free Trade Port as stated in the Notice on Preferential Income Tax Policies for Enterprises in Hainan Free Trade Port, it will no longer be rewarded based on its paid-in registered capital, and will be given a one-time reward of 1 million yuan directly.	
	Rewards to primary branches of financial institutions: for newly incorporated (relocated) and registered financial institutions' primary branches and settlement centers, R&D centers and so on,	A one-time reward of 1 million yuan will be given. If the same financial institution registers and establishes more than one primary branch, there shall be no more than 3 branches applying for such reward in principle.

### (2) Creating a wealth management center

Туре	Eligibility Requirement	Reward Amount
Rewards for financial institutions engaged in wealth management	For newly established bank financing companies, security asset management companies, insurance asset management companies and asset management companies that meet the above reward conditions	An additional 10% one-time reward will be given, with the maximum reward amount not exceeding 66 million yuan.
Scale Development Reward (Rewards will be given based	For any financial institution whose wealth management amount is more than 500 million yuan (inclusive) and less than 1 billion yuan	A reward will be given at 0.5‰ of the total wealth management amount, with the maximum reward amount not exceeding 3 million yuan.
on the realities of financial institutions engaged in wealth management)	For any financial institution whose wealth management amount is more than 1 billion yuan (inclusive)	A reward will be given at 1‰ of the total wealth management amount, with the maximum reward amount not exceeding 3 million yuan.
	For any financial institution which actually invested more than 20 million yuan (inclusive) in Haikou during the previous year	A reward will be granted at 1% of its actual investment amount in Haikou, with the total reward for each fund not exceeding 10 million yuan
Special investment reward	For any financial institution whose actual investment in Haikou reaches 100 million yuan (inclusive)	A reward will be granted at 1.5% of its actual investment amount in Haikou, with the total reward for each fund not exceeding 10 million yuan
	For any financial institution whose actual investment in Haikou reaches 200 million yuan (inclusive)	A reward will be granted at 2% of its actual investment amount in Haikou, with the total reward for each fund not exceeding 10 million yuan
Reward for venture capital institutions	For any venture capital institution which invests in enterprises within the jurisdiction of Haikou City and forms industrial entities	A reward will be granted at 1% of its actual investment amount, with the reward not exceeding 10 million yuan

## (3) Promoting the rapid development of the capital market

Туре	Eligibility Requirement	Reward Amount
Reward for entry into	For any newly established national trading place with a paid-in capital of 1 billion yuan (inclusive) or above	A one-time reward of 10 million yuan will be given.
trading places	For any introduced or newly-established regional trading place with a paid-in capital of 100 million yuan (inclusive) or above	A one-time reward of 3 million yuan will be given.
	For any trading place which achieves a total transaction volume of 50 billion yuan (inclusive) for the first time	A one-time reward of 300,000 yuan will be given.
Reward for	For any trading place which achieves a total transaction volume of 100 billion yuan (inclusive) for the first time	A one-time reward of 500,000 yuan will be given.
development of trading places	For any trading place which achieves a total transaction volume of 200 billion yuan (inclusive) for the first time	A one-time reward of 1 million yuan will be given.
piaces	For any trading place which achieves a total transaction volume of 500 billion yuan (inclusive) for the first time	A one-time reward of 2.5 million yuan will be given.
	For any trading place which achieves a total transaction volume of 1 trillion yuan (inclusive) for the first time	A one-time reward of 5 million yuan will be given.
Encouraging the development of trading entities in futures market	For any newly established and introduced reward will be given at 5‰ of the serv maximum reward amount not exceeding 1	ice fees it receives, with the
	For enterprises conducting IPO and going public on the Shanghai, Shenzhen or Beijing Stock Exchanges (including the GEM Board and the Science and Technology Innovation Board)	A reward of 15 million yuan will be given in stages
Reward for IPO of enterprises	For enterprises completing the shareholding transformation and handling the tutoring and filing procedures with Hainan Office of China Securities Regulatory Commission	A reward of 4 million yuan will be granted
	For application materials accepted by the China Securities Regulatory Commission For enterprises' successful IPO on the	A reward of 5 million yuan will be granted A reward of 6 million yuan

	Shanghai, Shenzhen and Beijing Stock	will be granted
	Exchanges with the approval of the China Securities Regulatory Commission	
	For Haikou-based enterprises which successfully complete IPO and go public on Shanghai, Shenzhen and Beijing Stock Exchanges (including the GEM Board and the Science and Technology Innovation Board) via back-door listing activities, for Haikou-based enterprises which relocate their registration places to Haikou, and for non-Kaihou-based enterprises which relocate to Haikou and conduct practical operations after successfully completing IPO and going public on Shanghai, Shenzhen and Beijing Stock Exchanges (including the GEM Board and the Science and Technology Innovation Board)	A one-time reward of 10 million yuan will be given.
	For enterprises completing IOP and going public on a major overseas stock exchange	A one-time reward of 10 million yuan will be given.
	For any enterprise listed on a National SME Stock Transfer System	A one-time reward of 1 million yuan will be given.
	For enterprises listed on the trading board of a regional stock exchange centers	A one-time reward of 100,000 yuan will be given.
	For any enterprise with a refinancing amount that is more than 100 million yuan (inclusive) and less than 500 million yuan (inclusive)	A one-time reward of 500,000 yuan will be given.
Reward for	For any enterprise with a refinancing amount that is more than 500 million yuan	A one-time reward of 1 million yuan will be given.
financing	For any enterprise that raises funds by successfully issuing debentures, bonds, medium-term notes, short-term financing bonds, SME private placement bonds and other new direct debt financing instruments	A one-time reward will be given at 0.5% of its financing amount, with the maximum reward amount not exceeding 1 million yuan.

## (4) Accelerating development of green finance

Type Eligibility Requirement Reward Amous	nt
---	----

	For any enterprise issuing bonds amounting to more than 100 million yuan (inclusive) and less than 500 million yuan	A one-time reward of 500,000 yuan will be given.
Reward for green bonds	For any enterprise issuing bonds amounting to more than 500 million yuan (inclusive) and less than 1 billion yuan	A one-time reward of 1 million yuan will be given.
	For any enterprise issuing bonds amounting to more than 1 billion yuan (inclusive) and less than 1.5 billion yuan	A one-time reward of 1.5 million yuan will be given.
	For any enterprise issuing bonds amounting to more than 1.5 billion yuan	A one-time reward of 2 million yuan will be given.
Reward for	For banking (insurance) institutions that carry out recognized green loan (green insurance) business in Haikou	A reward will be given at 0.1% of the total amount of green loans (green insurance), with the maximum reward amount not exceeding 5 million yuan.
green loan (insurance)	For banking (insurance) institutions to which loss in principal of green loans (insurance) actually occurred	A risk subsidy will be given at no more than 50% of each green loan (insurance) amount, with the maximum subsidy amount not exceeding 3 million yuan

### (5) Supporting the development of financial leasing

Type	Eligibility Requirement	Reward Amount
	For financial leasing companies or leasing proje	ct subsidiaries registered
Subsidies for financial leasing	in Haikou City, which carry out businesses s shipping leasing, semiconductor equipment lea leasing and clean energy equipment leasing, a given at 0.5% of the contract price agreed and i project contract, and each company will receive million yuan per year.	sing, medical equipment one-time subsidy will be mplemented as per each

### (6) Efficiently developing inclusive finance

The expansion of rural finance will be promoted. For any increase by more than 400 million yuan (inclusive) in the

balance of agriculture-related loans (based on the statistical data of the People's Bank of China), a subsidy will be granted at 0.15% of such increase, which will not exceed 500,000 yuan.

Banking institutions will be encouraged to increase credit support for small and micro enterprises. For any banking institution which grants a loan of less than 10 million yuan (inclusive) to each private small and micro enterprise (excluding those in restricted industries) and whose loan balance growth rate (the ratio of year-end loan balance to year-beginning loan balance) is higher than that of the previous year, a reward will be given at 0.15% of its newly added loans for small and micro enterprises, and each banking institution will receive a maximum reward of 500,000 yuan.

(7) Attracting agglomeration development of public funds

Туре	Eligibility Requirement	Reward Amount
	For newly registered or relocated (from a	
	region outside Hainan) public fund	
	management organizations whose paid-in	A reward of 5.5 million
	registered capital ranges from 100 million	yuan will be given.
Supporting	yuan (inclusive) to 200 million yuan for the	
the	first time	
agglomeration	For newly registered or relocated (from a	
of public fund	region outside Hainan) public fund	
management	management organizations whose paid-in	A reward of 8.8 million
organizations	registered capital ranges from 200 million	yuan will be given.
	yuan (inclusive) to 500 million yuan for the	
	first time	
	For newly registered or relocated (from a	A reward of 11 million
	region outside Hainan) public fund	yuan will be given.

	management organizations whose paid-in registered capital ranges from 500 million yuan (inclusive) to 1 billion yuan (inclusive) for the first time	
	For newly registered or relocated (from a region outside Hainan) public fund management organizations whose paid-in registered capital exceeds 1 billion yuan for the first time	For each increase by 100 million yuan, an additional reward of 1.1 million yuan will be given, with the maximum reward amount not exceeding 66 million yuan.
Encouraging public fund management	For any newly registered or relocated (from a region outside Hainan) public fund management organization whose fund management amount is more than 100 million yuan (inclusive) and less than 500 million yuan	A one-time reward will be given at 0.5‰ of the total fund management amount.
organizations to enhance their management capacity	For any newly registered or relocated (from a region outside Hainan) public fund management organization whose fund management amount is more than 500 million yuan (inclusive)	A one-time reward will be given at 1‰ of the total fund management amount.
	Note: The maximum reward shall not exceed 3	3 million yuan.
Guiding public fund management organizations to carry out substantive work	For any public fund management institution which does not have its own office space in Haikou and rent offices after its registration in Haikou, a rental subsidy will be granted.	An annual subsidy will be granted at 50% of its actual rental paid, and the total amount of such subsidies shall not exceed 2 million yuan in three years.

# (8) Encouraging independent fund sales organizations to settle in Haikou

Туре	Eligibility Requirement	Reward Amount
Supporting	For any newly registered or	
the	relocated (from a region	A necessary of O maillian course will be missen
settlement of	outside Hainan)	A reward of 2 million yuan will be given.
independent	independent fund sales	

fund sales	organization whose paid-in	
organizations	registered capital ranges	
o.ga	from 50 million yuan	
	(inclusive) to 100 million	
	yuan for the first time	
	For any newly registered or	
	relocated (from a region	
	outside Hainan)	
	independent fund sales	
	organization whose paid-in	A reward of 5 million yuan will be given.
	registered capital exceeds	
	100 million yuan (inclusive)	
	for the first time	
	For any organization whose	
	retained public fund is more	A one-time reward will be given at
	than 5 billion yuan	0.03‰ of the total public fund, with the
Encouraging	(inclusive) and less than 15	maximum reward amount not
independent	billion yuan	exceeding 3 million yuan
fund sales	For any organization whose	
organizations	retained public fund is more	A one-time reward will be given at
to enhance	than 15 billion yuan	0.05‰ of the total public fund, with the
their	(inclusive) and less than 30	maximum reward amount not
management	billion yuan	exceeding 3 million yuan
capacity	For any organization whose	A one-time reward will be given at
	retained public fund is more	0.08‰ of the total public fund, with the
	than 30 billion yuan	maximum reward amount not
	(inclusive)	exceeding 3 million yuan
C	For any independent fund	
Guiding	sales organization which	
independent	does not have its own office	An annual subsidy will be granted at
fund sales	space in Haikou and rent	50% of its actual rental paid, and the
organizations	offices Approved after its	total amount of such subsidies shall not
to carry out substantive	registration in Haikou, a	exceed 1 million yuan in three years.
	rental subsidy will be	
work	granted.	

# (9) Promoting high-quality development of private equity funds

Туре	Eligibility Requirement	Reward Amount
Attracting	For any newly registered or relocated	A one-time settlement
private equity	(from a region outside Hainan) fund	reward of 20,000 yuan will
institutions	management organization	be given.

to settle in Haikou	For any fund product which is newly registered or relocated to Haikou	A one-time settlement reward of 10,000 yuan will
	For the settlement of each fund management institution meeting specific conditions which is successfully introduced by cooperative intermediaries of key districts and parks	be given.  A one-time reward of 10,000 yuan will be given.
Encouraging local private equity fund management organizations to enhance their management capacity	For any private equity and venture capital fund management organization meeting specific conditions, which realizes actual equity investment outside the Haikou via fund products newly issued or relocated in Haikou	A reward will be given at 3% of the management fee income of the year, and when the project investment is completed and withdrawn, an additional reward will be given at 1% of the actual investment amount in place for profitable projects (excluding the amount contributed by provincial, municipal, district and other government representatives, which also applies to the following specification).
	For any private security investment fund management organization which manages funds of more than 50 million yuan (inclusive) and has existed for more than one year	A reward will be given at 1‰ of the actual management amount in Haikou
	For the hedge fund portion managed by the private security investment fund management organization that meets the aforementioned conditions	A reward will be given at 1.1% of the actual management amount in Haikou
Guiding private equity institutions to invest in local projects	For any private equity and venture capital fund management organization meeting specific conditions, which realizes an increase of actual investment in Haikou	A reward will be granted at 4% of its management fee income based on its investment amount in local projects in Haikou, with the total reward for each fund not exceeding 10 million yuan

When the project investment is completed and withdrawn, a reward will be given on the basis of the actual investment amount in place for relevant projects. For any investment amount that is less than 200 million yuan

A reward will be given at 1.5% (2% for key eco-friendly and environment-friendly industries in Haikou such as green industries, biomedicine and modern agriculture, with the total reward amount for each fund not exceeding 10 million yuan.

When the project investment is completed and withdrawn, a reward will be given on the basis of the actual investment amount in place for relevant projects. For any investment amount that is more than 200 million yuan(inclusive)

A reward will be given at 2% (2.5% for key eco-friendly and environment-friendly industries in Haikou such as green industries, biomedicine and modern agriculture, with the total reward amount for each fund not exceeding 10 million yuan.

- (10) Optimizing the "soft environment" for fund institutions to settle in Haikou:
- a. Providing one-stop services for the settlement of fund institutions;
- b. Attracting "top-notch" financial talents to settle in Haikou;
  - c. Reserving high-quality project database to attract more investment institutions; and
- d. Improving the credit environment and intermediary service system.

#### 2. Conferences and exhibitions

### (1) Conferences

① Criteria for eligibility: conferences must extend for at least one day and participants from a region outside Haikou need to stay for at least 2 nights, including forums, seminars, symposiums, presentations, ordering meetings, annual meetings, training, etc.

### 2 Subsidy standard

Domestic conferences					
Number of participants		More than 200			
Total number of rooms/nights		More than 400			
5-star hotels		150 yuan/room/night			
4-star hotels	120 yuan/room/night				
3-star hotels		100 yuan/room/night			
Domestic large conferences		Subsidy Standard			
The number of external participants exceeds 1,0	000	1 million yuan			
The number of external participants exceeds 3 <mark>,</mark> 0	1.2 million yuan				
The number of external participants exceeds 5,0	000	1.5 million yuan			
The number of external participants exceeds 7,0	000	2 million yuan			

International conferences				
Number of participants	More than 200, including more than 50 participants are from foreign countries			
Total number of reemalaighte				
Total number of rooms/nights	More than 400			
5-star hotels	250 yuan/room/night			
4-star hotels	200 yuan/room/night			
3-star hotels	150 yuan/room/night			
International large conferences	Subsidy Standard			
The number of external participants exceeds 1,000	1.2 million yuan			
The number of external participants exceeds 3 <mark>,</mark> 000	1.5 million yuan			
The number of external participants exceeds 5 <mark>,</mark> 000	2 million yuan			
The number of external participants exceeds 7 <mark>,</mark> 000	3 million yuan			

#### (2) Newly cultivated exhibition projects

First	Second	Third	Fourth	Fifth	Sixth
Session	Session	Session	Session	Session	Session
600	600	600	500	400	300
yuan/boot	yuan/boot	yuan/boot	yuan/boot	yuan/boot	yuan/boot
h	h	h	h	h	h

The total subsidy for each exhibition is up to 1.6 million yuan, and only given to a maximum of 6 sessions of each exhibition in principle.

### Subsidy standar

For exhibition projects that have been held for more than 6 sessions, the average number of standard booths actually sold in the previous 3 sessions will be taken as a base number, and subsidies will be granted to excessive booths. If the number of standard booths exceeds the base number by 100, 200 or 300, a subsidy will be granted at 200 yuan/booth, 250 yuan/booth, and 300 yuan/booth, respectively. If the number of standard booths exceeds the base number by less than 100, no subsidy will be given. For exhibitions with more than 1,000 standard booths, a subsidy will be granted at 300 yuan/booth for any part exceeding 1,000 standard booths, and each exhibition will receive a maximum subsidy of 600,000 yuan.

#### (3) Introduced and organized exhibitions

If the exhibition area exceeds 5,000 km² and the equivalent number of standard booths is not less than 300, the amount of subsidy per session will be 300,000 yuan, and on this basis, an extra subsidy of 600 yuan will be given for each additional standard booth; to incentivize regular exhibitions in Haikou, the subsidy given to the first session will be taken as the basic subsidy, and each subsequent session in the consecutive years (sessions) will be given a subsidy with a 20% increase based on the of basic subsidy, and the subsidy will be given to three sessions for each exhibition project at most.

#### National mobile large-scale exhibitions

Exhibition area	≥5000 m²	≥15,000 m²	For every increase of 15,000 m <sup>2</sup>	
Equivalent area of standard booths	300 (per booth)	900 (per booth)	≥ 1,800 (per booth)	
Subsidy amount	300,000 yuan	1 million yuan	An additional subsidy of 1 million yuan will be granted	
The maximum subsidy will not exceed 3 million yuan.				

#### (4) Off-season subsidy

Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.
			In a	ddition	to 1	the e	xisting				
			suppo	orting		sub	sidies,				
			exhibi	tions	held	in Ap	oril to				
			Augus	st wil	ll be	give	n an				
			additio	additional site rental subsidy of		sidy of					
			RMB6	RMB6/ ㎡ /day during the		the					
			I	exhibition period for a maximum		-					
			of 5	of 5 days, and the amount of		unt of					
			site ı	site rental subsidy for each							
			sessio	session of each exhibition can							
			be up	to 600	,000 yı	uan.					

#### (5) Subsidies for online exhibitions

Institutions or enterprises registered and paying taxes in Haikou by relying on self-organized physical exhibitions and establishing online exhibitions which yield actual results, are eligible for a subsidy of RMB 50,000 yuan per session.

#### (6) Subsidies for key exhibitions

Site rental	Publicity and	Fee for professional
	advertisement fee	visitors

For the key exhibition projects which are reviewed and included in the key cultivation and support projects of the year by the Haikou Bureau of Commerce, a subsidy will be given at 30% of the sum of total site rental, publicity and advertisement fee, and fees for professional audience according to the actual operating expenses.

#### (7) Subsidies for conference + exhibition

If a project consisting of both convention and exhibition is held, the subsidy may be applied according to the conditions related to the conference and exhibition subsidy respectively.

#### 3. Modern logistics

### (1) Measures for Promoting Stable Development of Shipping Industry in Haikou

Item	Supporting policies		
① Encouraging shipping enterprises to register in Haikou	Since January 1, 2021, for any shipping financial services enterprise with a paid-in registered capital of 10 million yuan or above, which has been registered in Haikou and held appropriate operating qualifications of ship financing, marine insurance, shipping fund settlement, shipping rate derivatives development, shipping exchange and other main businesses, a one-time reward will be given at 1% of the paid-in registered capital, and each enterprise will receive a maximum reward of 5 million yuan.		
② Encouraging shipping enterprises to get registered in Haikou and obtain a business license	Since January 1, 2021, for any shipping financial services enterprise which has been registered in Haikou, obtained a business license and mainly engaged in shipping brokerage, shipping information, shipping consulting, shipping personnel services, shipping arbitration and crewing services, a one-time reward will be given at 2% of the paid-in registered capital, and each enterprise will receive a maximum reward of 500,000 yuan.		
Sencouraging shipping enterprises to increase their shipping capacity For each ship that is 1-10 (inclusive) years old subsidy of 80 yuan/DWT will be given; for each that is 11(inclusive) years old or above, a subsidy of yuan/DWT will be given; and such subsidies will granted in 3 years on average. None of the above subsidies will be double-counted with the new capacity subsides			
any year.			
④ Encouraging shipping enterprises to maintain their total shipping capacity (For any shipping enterprise which does not reduce its shipping capacity but realizes an annual throughout of 50,000 (inclusive) tons kilometers)			

		T	Г	
5>shipping	20>shipping	80>shipping	shipping	
capacity≥1	capacity≥5	capacity≥20	capacity≥80	
A subsidy of 50,000 yuan will be granted	A subsidy of 100,000 yuan will be granted	A subsidy of 1 million yuan will	A subsidy of 2 million yuan will be	
each year	each year	be granted each	granted each year	
·	•	year		
	raging the opening of n			
	tes that have been open		,	
Annual voyage	s of new routes		per voyage	
	es with more than 20 e) voyages	be granted (to 20 the annual subside million yuan; for eaction of call in any councall within one double-counted) subside additional subside the subside subsi	erving more than 16 ges a year, an yof 500,000 yuan	
Demonstic trade results	- in the newth of Foot	will be granted each		
	s in the north of East	A subsidy of 40,000 yuan/voyage will		
	more than 24 (inclusive)	be granted, and the annual subsidy will not exceed 1.5 million yuan		
voyages			000 yuan/voyage will	
Foreign trade routes port of call	with Haikou Port as a	1	the annual subsidy	
Container liner route	s with more than 24	A subsidy of 100,0	000 yuan/voyage will	
(inclusive) voyages in	Hong Kong, Macao and	be granted, and	the annual subsidy	
Taiwan		will not exceed 3 r	nillion yuan	
Note: each voyage	is only subject to one pa	ragraph of this artic	le and will not be	
	counted repea	atedly.		
(6) Encou	raging the stabilization	of container liner	routes	
(For container liner r	outes that have operated	l stably in Haikou Po	ort for more than 3	
	(inclusive) ye	ears)		
Annual	voyages	Subsidy	Standard	
Foreign trade routes (inclusive) voyages	with more than 20	3 million	yuan/year	
Routes with more voyages in Hong Kong	,	1 million	yuan/year	
	s in the north of East more than 24 (inclusive)	1 million	yuan/year	
Domestic trade route (inclusive) voyages in	s with more than 100 Beibu Gulf Rim	500,000	yuan/year	

7 Encouraging container transportation (for shipping enterprises engaged in							
	container transportation in Haikou Port)						
E > throughout > 1	10	> throughout > E	30>		50>		
5>throughout≥1	10	10>throughout≥5		out≥10	throughout≥30		
50,000 yuan, and 30 yuan/TEU (increased)		000 yuan, and 50 /TEU (increased)	300,000 and yuan/ī (increa	60 ГЕU	500,000 yuan, and 80 yuan/TEU (increased)		
70>throughout≥50		Throughout≥70		Т	hroughout≥100		
1 million yuan, and 100		1.5 million yuan, and 120			ion yuan, and 150		
yuan/TEU (increase	ed)	yuan/TEU (inc	reased)		/TEU (increased)		

For example: For any enterprise with a throughput more than 10,000 (inclusive) TEU but less than 50,000 TEU in the previous year, a subsidy of 50,000 yuan will be granted if it realizes the same throughput as that in the previous year, and an additional subsidy of 30 yuan will be granted for each TEU increased.

® Encouraging transits and exports in Haikou Port with containers					
Heavy containers for transit domestic trade Subsidies: 25 yuan/TEU					
Heavy containers for transit foreign trade	Subsidies: 150 yuan/TEU				
Heavy containers for foreign trade exports	Subsidies: 100 yuan/TEU				

## (2) Financial subsidies for air cargo development in Hainan Province

In order to promote the development of air cargo and support the construction of Hainan Free Trade Port, the People's Government of Hainan Province has decided to establish a financial subsidy fund for air cargo development.

① Subsidies based on domestic all-cargo routes and flights					
	For round-trip flights with a total duration of 4 hours				
For aircraft models with a maximum payload capacity of	or less, the subsidy is 48,000 yuan per flight. For				
≥50 tons	round-trip flights with a total duration of over 4				
	hours, the subsidy is 72,000 yuan per flight.				
	For round-trip flights with a total duration of 4 hours				
For aircraft models with a maximum payload capacity of	or less, the subsidy is 24,000 yuan per flight. For				
≥10 tons and <50 tons	round-trip flights with a total duration of over 4				
	hours, the subsidy is 36,000 yuan per flight.				
② Subsidies based on international all-cargo routes and flights					
For aircraft models with a	For round-trip flights with a total duration of 4 hours				

maximum payload capacity of ≥100 tons	or less, the subsidy is 150,000 yuan per flight. For round-trip flights with a total duration of over 4
	hours, the subsidy increases by 32,000 yuan per
	flight for each additional hour of duration.
	For round-trip flights with a total duration of 4 hours
For aircraft models with a	or less, the subsidy is 120,000 yuan per flight. For
maximum payload capacity of ≥	round-trip flights with a total duration of over 4
50 tons and <100 tons	hours, the subsidy increases by 30,000 yuan per
	flight for each additional hour of duration.
	For round-trip flights with a total duration of 4 hours
For aircraft models with a	or less, the subsidy is 60,000 yuan per flight. For
maximum payload capacity of	round-trip flights with a total duration of over 4
≥10 tons and <50 tons	hours, the subsidy increases by 15,000 yuan per
	flight for each additional hour of duration.
	1

③ For flights with an execution rate >80%, the flight subsidy is calculated according to the subsidy rate. For flights with an execution rate of > 50 and≤80%, the flight subsidy is calculated by multiplying the subsidy rate by the actual execution rate. Flights with an execution rate ≤50% will not receive any subsidy.

**(4)** Flights on routes with zero inbound and outbound cargo volume at both ends, as well as flights using aircraft models with a maximum capacity of < 10 tons or less, will not be included in the calculation of subsidies for all-cargo flights.

#### **⑤** Subsidies based on cargo volumes for all-cargo routes

For domestic all-cargo routes where individual international flight segments are not more than 2 hours	Subsidies: 0.4 yuan/kg
For domestic all-cargo routes where individual international flight segments are more than 2 hours	Subsidies: 0.6 yuan/kg
For international all-cargo routes where individual international flight segments are not more than 2 hours	Subsidies: 0.7 yuan/kg
For international all-cargo routes where individual international flight segments are more than 2 hours but not more than 4 hours	Subsidies: 0.9 yuan/kg

For	international	all-cargo	
routes	where	individual	Subsidios: 1.1 yuan/kg
international flight segments are		gments are	Subsidies: 1.1 yuan/kg
more th	nan 4 hours		

#### 6 Subsidies based on special cargo volumes for all-cargo routes

For enterprises operating all-cargo flights, the freight volume subsidy standard for transporting cold chain logistics goods, medical equipment, pharmaceuticals and seedling seeds in breeding bases shall be 50% higher than the standard stipulated in Article 5 of the Measures.

#### 7 Subsidies based on special cargo volumes for all-cargo routes

For air freight forwarding services provided by freight forwarding enterprises at Haikou Meilan International Airport, Sanya Phoenix International Airport and Qionghai Boao Airport, an incremental outbound cargo collection subsidy of 1 yuan/kg will be granted annually. The subsidy amount will be calculated based on the year-over-year increase in the enterprise's highest annual outbound cargo volume handled at Hainan airports during the policy period (for 2021, the baseline will be the volume in 2020, with a minimum baseline of 5,000 tons).

#### **® Subsidy cap**

The subsidies for all-cargo airline routes and flights aim to encourage the launch of new routes and flights that are currently unserved. Each all-cargo route has an annual subsidy cap, which is 12 million yuan for domestic routes and 120 million yuan for international routes.

#### 4. Scientific and technological innovation

## (1) Supporting the construction of enterprise innovation capacity

Project	Eligibility Requirement	Subsidy Amount
Encouraging		
enterprises to		
participate in	For enterprises undertaking	be provided, equal to 50% of the
the	national science and	
implementation	technology programs	
of national	(special projects)	
scientific	(special projects)	special allocations.
research		
projects		
Encouraging	To support applied	The municipal finance bureau will
enterprises to	technology research and	provide a subsidy for municipal
carry out	development and the	science and technology projects led
technological	industrialization of key	by enterprises. The subsidy amount
innovation	technologies that meet the	will be 30% of the total budgeted R&D

projects	economic and social development needs of Haikou City	investment for the project. The maximum subsidy limits are 3 million yuan for major projects and 800,000 yuan for key projects.  Note: For projects with high scientific and technological content that receive key support, the municipal government may approve increasing the subsidy ratio or amount.
	For municipal R&D institutions in preparation for construction.	A post-subsidy of up to 300,000 yuan will be granted after accreditation. The subsidy amount will be 30% of the actual investment made in R&D equipment.
	Where any industrial enterprises above the designated size or high-tech enterprises are set up and accredited as provincial R&D institutions	A subsidy equal to 1:1 of the provincial subsidy amount will be granted, up to a maximum of 500,000 yuan.
	For newly established national key laboratories	A subsidy of 5 million yuan will be granted, with 50% allocated for approved preparatory work and 50% for approved accreditation.
Supporting the construction of enterprise R&D organizations	erprise R&D national technology innovation centers and will be granted	A one-time subsidy of 3 million yuan will be granted
	For newly accredited national engineering (technology) research centers, national technology transfer centers, and national enterprise technology centers	A one-time subsidy of 2 million yuan will be granted.
	For municipal R&D institutions that received a performance rating of "Excellent" or "Good" during the biennial performance appraisal of municipal R&D institutions	A subsidy reward of 300,000 and 150,000 will be granted, respectively.

# (2) Supporting the construction of science and technology innovation carriers

Project	Eligibility Requirement	Subsidy Amount
Supporting the construction of industrial parks	To support the construction of industrial innovation service complexes in key industrial parks, where any complex is accredited as a provincial industrial innovation service complex	A subsidy equal to 1:1 of the provincial incentive funds amount will be granted.
Supporting the construction of high-level innovation carriers	For famous domestic and foreign research institutes, universities and enterprises that have set up whole research institutions and branches in Haikou City	A subsidy of 50% of the provincial fiscal subsidy amount will be provided, with subsidies to whole research institutions not exceeding 10 million yuan and subsidies to branches not exceeding 3 million yuan. Rent subsidies will be provided for 5 years after registration and commencement of operations, according to the size of the institution, with cumulative subsidies not exceeding 3 million yuan.
	For national or provincial international science and technology cooperation bases that are newly accredited in the current year	A reward of 1 million yuan and 300,000 yuan will be granted, respectively.
	For science and technology innovation centers set up by large domestic and foreign institutions in Haikou City	Support will be given in a case-by-case mode.
Supporting the development of the science and	To support the establishment of leading enterprises and well-known institutions that are included in the catalogs of encouraged industries in	For the first 3 years after commencing substantial operations, a reward of 10% of service fees will
technology service industry	Hainan Free Trade Port in Haikou City and the establishment of science and technology service institutions	be granted, with the maximum cumulative incentive amount capped

		at 3 million yuan for each
	Science and technology service enterprises that have turned into enterprises above the designated size for the first time shall be included in the scope of statistics	enterprise or institution.  A one-time reward of 100,000 will be granted.
	For newly accredited national science and technology business incubators, crowdsourcing spaces, and creative spaces for modern agriculture	A one-time subsidy reward of 1 million, 500,000, and 300,000 yuan will be granted, respectively.
Supporting the construction of innovation and entrepreneurship platforms	For science and technology business incubators and crowdsourcing spaces (creative spaces for modern agriculture) that have received "excellent" annual performance evaluation results	A one-time subsidy reward of 300,000 and 200,000 yuan will be granted, respectively.
	For science and technology business incubators and crowdsourcing spaces (creative spaces for modern agriculture) that have received "good" annual performance evaluation results	A one-time subsidy of 150,000 yuan and 100,000 yuan will be granted respectively A one-time subsidy reward will be granted.
Supporting offshore innovation and entrepreneurship	Key parks are encouraged to set up international offshore innovation and entrepreneurship pilot zones. Support will be provided for the construction of offshore business incubators, innovation and entrepreneurship bases, and technology transfer centers in these zones. In addition, the joint establishment of laboratories and science and technology parks is supported. Innovation and entrepreneurship platforms constructed by scientific research institutions, science and technology enterprises, and teams of innovative talents from Hong Kong, Macao, Taiwan and overseas within the international offshore innovation and entrepreneurship pilot zones will be	Eligible platforms that meet the requirements, when applying to become science and technology innovation and entrepreneurship platforms at or above the municipal level, may benefit from relevant preferential policies.

	subsidized	
	Gabolalzea	

# (3) Encouraging and supporting the transformation of scientific and technological achievements

Project	Eligibility Requirement	Subsidy Amount
	Domestic and foreign renowned	
Supporting the	universities, research institutes, and	
construction of	science and technology enterprises are	
platforms for	encouraged to jointly establish scientific	A one-time subsidy
the	and technological achievement transfer	A one-time subsidy reward of 300,000 yuan
transformation	and transformation service institutions	
of scientific and	in Haikou. Institutions that have been	will be granted.
technological	approved as provincial-level science	
achievements	and technology achievement	
	transformation platforms will be eligible	
	For projects in which enterprises	A one-time subsidy of
Promoting the	introduce technological achievements	20% of the actual
industrialization of scientific and	from domestic and foreign higher	technology contract
	education institutions as well as	transaction amount will be
technological	research institutes, realize their	granted, up to a maximum
achievements	transformation in Haikou, and achieve	of 2 million yuan.
	better social and economic benefits	or 2 million yuan.
	For the first accomplisher of projects	A reward of 2 million, 1
Granting rewards for scientific and	that win the Grand Prize, First Prize or	million and 500,000 yuan
	Second Prize of the National Science	will be granted,
	and Technology Award	respectively.
technological	For the main accomplisher of projects	A reward equivalent to
achievements	that win the Provincial Science and	50% of the provincial
domovements	Technology Award in the current year	incentive funds will be granted.

# (4) Supporting the development of scientific and technological talents

Project	Eligibility Requirement	Subsidy Amount
	To encourage enterprises to establish	Subsidies will be granted
Encouraging	open and accessible practical positions for	by the municipal finance
the	scientific and technological talents, where	bureau in accordance
cultivation of	enterprises provide basic living conditions	with applicable
scientific and	and fundamental experimental resources	regulations.
technological	To encourage higher education institutions	A one-time subsidy
talents	and scientific research institutes to send	reward of 50,000 yuan
	"science and technology commissioners"	per year per person will

	to help enterprises carry out technology	be granted to science
	innovation projects	and technology
		commissioners who take
		on the role of responsible
		persons for enterprise
		technology innovation
		projects. Performance
		incentives will also be
		granted to science and
		technology
		commissioners based on
		the implementation stage
		of technological
		innovation projects under
		their charge, provided that said projects have
		been successfully
		approved for funding of
		projects at the provincial
		level or above.
Granting	For individuals who have won the highest	A reward of 5 million
incentives	national science and technology award	yuan will be granted.
for scientific	For individuals who have been awarded	A reward equivalent to
and	the Provincial Science and Technology	50% of the provincial
technological	Award	incentive funds will be
talents	Awaiu	granted.

### 5. Foreign-related lawyers

The Measures of Haikou City on Awarding Incentives for Promoting the Development of the Foreign-Related Legal Services Industry (hereinafter referred to the as "Measures") formulated the was to promote internationalization of the development of the legal services industry, encourage and guide the foreign lawyers to play an important role in the construction of Hainan Pilot Free Trade Zone (Port) according to Notice of the Trial Implementation in China (Hainan) Pilot Free Trade Zone of the Policies Implemented in Other Pilot Free Trade Zones, Regulations of Hainan Special Economic Zone on Lawyers, Measures for the Implementation of Associations Operated in Hainan Province by Chinese and Foreign Law Firms, and the reality of Haikou city. (On March 1, 2022, the Office of Haikou Municipal People's Government issued the Measures, which shall come into force on April 1, 2022, and shall be valid for three years.)

and shall be valid for three years.)		
Conditions	Incentive scheme	
Where any foreign law firms' representative offices in China or the representative offices stationed in the Mainland of China by law firms of the Hong Kong Special Administrative Region and the Macao Special Administrative Region rent office premises in Haikou City  Where any associations operated by Hong Kong or Macao law firms and Mainland law firms rent office premises in Haikou City	A rental subsidy equivalent to 50% of the total annual rent (as stipulated in the Lease Contract and rent payment voucher) will be provided for three consecutive years, with the maximum cumulative amount of subsidy not exceeding 1 million yuan within three years.  A rental subsidy equivalent to 50% of the total annual rent (as stipulated in the Lease Contract and rent payment voucher) will be provided for three consecutive years, with the maximum cumulative amount of subsidy not exceeding 500,000	
To encourage law firms to introduce outstanding lawyer talents in fields such as international economic cooperation, international trade, cross-border investment, finance and capital markets, maritime affairs and commerce, intellectual property and information security, and foreign-related civil and commercial litigation and arbitration from	Lawyers who meet the criteria for accreditation as high-level talents will enjoy the preferential policies of the province and city for high-level talents, including medical insurance, green channels for medical treatment, free local school admission for children without	

exams,

the "National Foreign-related Lawyer

Talent Pool" recognized by the Ministry of

Justice

employment

spouses, and housing benefits.

assistance

for

## 6. Intellectual property rights

Conditions	Reward Policies
For patent grants for inventions that originated from China and that have not been granted fee reductions by the Patent Office of the State Intellectual Property Office	A subsidy of 1,500 yuan will be allocated for each invention patent granted.
For patent grants for inventions that originated from China and that have been granted fee reductions by the Patent Office of the State Intellectual Property Office	A subsidy of 250 yuan will be allocated for each invention patent granted.
For patent grants for inventions that originated from China or abroad by the European Patent Office	A subsidy of 15,000 yuan will be allocated for each invention patent granted.
For patent grants for inventions that originated from China or abroad by the United States and Japan	A subsidy of 4,000 yuan will be allocated for each invention patent granted.
For patent grants for inventions that originated from China or abroad by other countries or regions (including Hong Kong, Macao and Taiwan)	A subsidy of 1,000 yuan will be allocated for each invention patent granted.
For international trademark registration through the Madrid System where the registration has been approved in each designated country and the subsidy shall be granted according to the number of designated countries or regions	A subsidy of 1,000 yuan will be granted for each designated country or region, with a cap of 10,000 yuan per trademark.
Where a foreign trademark registration certificate has been obtained in a single country	A subsidy of 1,000 yuan will be granted for each certificate, with a maximum limit of 10 subsidies per year for the same applicant.
Where protection and utilization of geographical indications are encouraged and the relevant products with GI brands or GI protection products have been approved	A subsidy of 100,000 yuan will be granted for each product.
Where enterprises and related units in the city are encouraged to transform patented technologies into international standards, national standards or industry standards;	A subsidy of 200,000 yuan, 100,000 yuan or 50,000 yuan will be granted respectively for each patent transformed or incorporated.

and the relevant units have incorporated standard-essential the patents in preparation of international standards, national standards or industry standards For market entities authorized to use the A subsidy of 2,000 yuan will be granted for special signs of geographic indications to encourage market entities to use the each market entity. special signs of geographic indications Where high-value geographic indications brand regional cultivation A maximum of three projects will be are implemented and the implementation of approved each year, with each project geographic indications and regional brand receiving a subsidy of up to 300,000 yuan. strategies are supported Where the industrialization of enterprise patents is supported, and the patent A maximum of 10 projects will be approved transformation projects implemented in the each year, with each project receiving a city have high technological content and subsidy of up to 500,000 yuan. promising market prospects Where universities and institutes are supported to improve the efficiency of transformation patent by licensing, transferring, or converting patent rights A reward equivalent to 2% of the actual into shares after pricing, the utilization of amount received will be granted to patents from universities and institutes is universities and institutes. The annual promoted, and the patent rights from reward amount for each unit will not universities and institutes have been exceed 1 million yuan. transferred, licensed, or converted into shares after pricing, with an annual contract turnover exceeding 2 million yuan Where the number of patents transferred, licensed, and transferred into shares after A reward equivalent to 5% of the actual pricing of universities and institutes has amount received will be granted to increased by ≥20% per year, the amount universities and institutes. The annual of contract turnover has increased by ≥ reward amount for each unit will not 20% per year, and the actual amount exceed 1 million yuan. received from contracts has increased by ≥ 20% compared to the previous year To cultivate intellectual property advantageous enterprises and construct A one-time incubation fund of 50,000 yuan an Intellectual Property Advantageous will be granted to newly enrolled Enterprise Incubator in Haikou City, where enterprises. enterprises who meet the conditions for the accreditation of National Intellectual

Property Advantageous Enterprises or those who have a certain foundation but do not meet the conditions for the accreditation of National Intellectual Property Advantageous Enterprises, will be included in the Incubator after	
application and comprehensive evaluation.  To support the application of national intellectual property projects by enterprises and public institutions, where enterprises and institutions that have been awarded for the first time as "National Intellectual Property Brand Service Organization", "National Patent Operation Pilot Enterprise", "National Patent Cooperative Utilization Pilot Unit", "National Demonstration Organization for Intellectual Property Analysis and Evaluation Services" or "National Technology and Innovation Support Center (TISC)" will be provided with a	A one-time reward of 200,000 yuan will be granted, with no duplication of awards for those who have received multiple accolades.
when a market is identified as a national standardized cultivation market or standardized market for intellectual property protection	A subsidy of 200,000 yuan will be granted for each identification.
For the accreditation and cultivation of pilot or demonstration schools for intellectual property education in primary and secondary schools in the city, and national intellectual property pilot or demonstration schools	A subsidy of 300,000 yuan will be granted for each accreditation.
For the accreditation and cultivation of pilot or demonstration schools for intellectual property education in primary and secondary schools in the city, and for municipal intellectual property pilot or demonstration schools	A subsidy of 200,000 yuan will be granted for each accreditation.
To provide assistance in the defense of patent rights, where enterprises, public institutions or individuals involved in patent cases won and the judgment has come into effect	A subsidy equivalent to 50% of the expenses for litigation fees, agency fees, notary fees, appraisal fees, and other expenses incurred for intellectual property rights defense will be provided.

However, the portion of these expenses already borne by the unsuccessful party in the case will be excluded. The amount of subsidy for each case will not exceed 100,000 yuan, and the number of cases assisted for the same applicant within a year will not exceed 5. To increase the cultivation of intellectual service property organizations development of the promote the intellectual property service industry, for patent agencies (including branches) that and A subsidy of 100,000 yuan will be granted have been newly established registered with the Intellectual Property to newly established agencies. Office of Hainan Province in the previous year, and have completed 50 or more invention patent agency cases in the city during that year, with a 100% rate of electronic patent applications Where the encouragement of intellectual property trading services is concerned, and the relevant service providers have A reward of 1,000 yuan per patent will be assisted small and medium-sized granted to the service provider, with enterprises (SMEs) in obtaining target annual rewards not exceeding a total of patents, as well as facilitating the transfer, 300,000 yuan for the same unit. licensing, or conversion into shares after pricing of 5 (or more) patents per year Where the encouragement of intellectual property trading services is concerned, and the relevant service providers have A one-time reward of 300,000 yuan will be assisted SMEs in obtaining target patents, given to the service provider that year, with with the number of patents being 20 annual rewards not exceeding a total of (inclusive) or more and the actual amount 300,000 yuan for the same unit. of the contract increased by  $\geq 20\%$ compared to the previous year Where the encouragement of intellectual property trading services is concerned, and the relevant service providers have A one-time reward of 300,000 yuan will be assisted SMEs in obtaining target patents, given to the service provider that year, with annual rewards not exceeding a total of with the number of patents being 30 (inclusive) or more and the actual amount 300,000 yuan for the same unit. of the contract increased by  $\geq 30\%$ compared to the previous year

To support the pledge of enterprise IPRs for financing, where the relevant enterprises have successfully borrowed money from banks by pledging intellectual property rights and have repaid the loan

A subsidy equivalent to 30% of the one-year LPR at the time of loan closure, up to a maximum of 500,000 yuan, will be provided. Additionally, a subsidy equivalent to 10% of the enterprise's intellectual property appraisal fee, up to a maximum of 50,000 yuan, will be granted.

Where intellectual property insurance was piloted, and insurance products covering legal expenses of intellectual property rights with a premium coverage ratio of not less than 1:20 were launched during the pilot period. The policyholder can annually insure 10,000 yuan of this insurance product with the insurance company. During the insurance period, they will be eligible for a maximum compensation limit of up to 200,000 yuan per accident. This amount can be utilized to cover litigation costs, appraisal fees, attorney's fees, and arbitration expenses that shall be borne by the insured party

Haikou Municipal Intellectual Property Development Fund provides an annual premium subsidy of 5,000 yuan for policyholders participating in intellectual property legal expense insurance. This subsidy aims to support and guide insurance companies in developing and introducing intellectual property insurance varieties in a market-oriented manner.

To encourage the exploration of intellectual property securitization, where relevant enterprises have obtained financing of 10 million yuan or more through intellectual property securitization products, the subsidy shall be granted according to the actual financing costs

A subsidy equivalent to 50% of actual comprehensive financing costs will be provided, with a maximum total amount of 1 million yuan per year for a single enterprise for a single project.

To encourage the exploration of intellectual property securitization, where enterprises have obtained relevant financing of 10 million yuan (inclusive) or less through intellectual property securitization products, the subsidy shall be granted according to the actual financing costs

A subsidy equivalent to 60% of actual comprehensive financing costs will be provided, with a maximum total amount of 500,000 yuan per year for a single enterprise for a single project.

For units that have won the China Patent Gold Award, Silver Award and Excellence Award

A reward of 500,000, 300,000 and 200,000 yuan will be granted, respectively.

For units that have won the China Design Gold Award, Silver Award and Excellence Award

A reward of 300,000, 200,000 and 100,000 yuan will be granted, respectively.

For units that have won the Municipal Patent Gold Award, Silver Award and Excellence Award

A reward of 200,000, 150,000 or 100,000 yuan will be granted, respectively.